

THE LATIN TRADE SYMPOSIUM & 17TH ANNUAL BRAVO BUSINESS AWARDS

OCTOBER 28, 2011



Flashing cameras, tributes and applause greeted the 2011 honorees of the 17th BRAVO Business Awards at the annual gala. Some 400 leaders from business, financial, government and non-profit sectors feted the award winners, from corporate leaders to Dominican President Leonel Fernández, who was honored with a Lifetime Achievement Award. The October 28 black-tie ceremony was held at the Four Seasons Hotel in Miami.

The celebration included a special video message from former Colombian President Álvaro Uribe — recipient of the 2010 Lifetime Achievement Award — for the 2011 honoree, President Fernández. The gala capped a day of activities that began with the Latin Trade Symposium, an annual conference on business, economics and politics in Latin America.

The Latin Trade Symposium is organized in partnership with the Inter-

American Development Bank and the Americas Society/Council of the Americas.

The 2011 BRAVO honorees included (pictured above, from left to right): Martín Migoya, CEO, Globant (Emerging CEO of the Year); Luis Carlos Sarmiento Gutiérrez, CEO, Grupo Aval (Dynamic CEO of the Year); Marcelo Odebrecht, CEO, Odebrecht S.A. (CEO of the Year); Jane Bussey, Editorial Director, Latin Trade Group; President Leonel Fernández of the Dominican Republic (Lifetime Achievement Award); Luanne Zurlo, President, Worldfund (Humanitarian of the Year); Richard Burns, Chairman, Latin Trade Group; Laurence Golborne, Minister of Public Works, Chile (Leader of the Year); Alberto Alemán Zubieta, CEO, Panama Canal Authority (Distinguished Service in the Hemisphere).

Not present: Banco de Mexico Governor Agustín Carstens, who accepted the Financier of the Year award via video, and Alex Behring, managing partner of 3G Capital and chairman of Burger King, who had been named Investor of the Year.

Special thanks to the following organizations for their support of the 2011 BRAVO Business Awards: presenting sponsor InterContinental Hotels Group; gold sponsors Chevron, Copa Airlines, HSBC, Right Space Management and Zenith; silver sponsors AES, Bupa (British United Provident Association), FTI Consulting Inc. and SAP; partner Ashoka; media partners CNN en Español, The Financial Times and PR Newswire; and communications partner República.

Nominations for the 2012 BRAVO Business Awards will open at www.ltbravo.com in December 2011.



Welcome reception for the 2011 BRAVO honorees and the Latin Trade Symposium

1. Latin Trade Group Chairman Richard Burns with current and past BRAVO award recipients: Federico Restrepo, CEO, Empresas Públicas de Medellín; Martin Migoya, CEO, Globant; Luanne Zurlo, president, Worldfund; Michel Chancy, Haitian Secretary of Animal Production; Susan L. Segal, CEO, Americas Society/Council of the Americas; Marcelo Odebrecht, CEO, Odebrecht. **2.** Clay Sawyer, director of marketing, InterContinental Hotels Group, Maria Lourdes Gallo, executive director, Latin Trade Group; Patricia Roquebert, marketing manager, Copa Airlines; Ricardo López, vice president of sales, Latin America, InterContinental Hotels Group. **3.** Luis Ortiz, director of development, Un Techo para mi País; Victoria Florez-Toro, senior associate, Office of Outreach and Partnerships, Inter-American Development Bank; Rosemary Winters, executive director, Latin Trade Group; Emma Carrasco, executive vice president, República; Ignacio González, U.S. CEO, Un Techo para mi País. **4.** Emerging Leaders panel: Juan Pablo del Valle, chairman, Mexichem; Martín Migoya, CEO, Globant; Juan Pablo Bonilla, chief of staff to EVP, Inter-American Development Bank; Jane Bussey, editorial director, Latin Trade Group (moderator); Marcelo Odebrecht, CEO, Odebrecht; José Tomas, president, Latin America and Caribbean, Burger King. **5.** CEO Roundtable with host Eduardo Solórzano, CEO, Walmart Latin America; Carmen González-Sanfeliu, vice president, Intelsat. **6.** Ferdinand Kurt, president, South and Central America, Kuehne + Nagel. **7.** Divaldo Suzuki, vice president of business operations, SAP, Latin America. **8.** Calixto Mateos, director of institutional linkages, Banco de México; Scarlett Álvarez, vice president of stakeholder global utility, AES Corp.



Latin Trade Symposium and BRAVO Business Awards

1. Alvaro Diago, COO, Latin America and the Caribbean, InterContinental Hotels Group, welcomes attendees during the opening session of the symposium. 2. Keynote speaker Lord Mark Malloch-Brown, chairman, Global Affairs, FTI Consulting. 3. Dominican President Leonel Fernández gives a speech on controlling global speculation of commodity prices. 4. The Latin Trade Symposium. 5. Zenith executives Hugo Escude, brand manager, Latin America and Caribbean; Jean-Frédéric Dufour, CEO; Nathalie Kusmierek, sales and marketing coordinator. 6. César Bueno, trade commissioner, ProMéxico; Louise Léger, Canadian Consul General. 7. G. Jayakrishnan, group director, The Americas, International Operations Group, IE Singapore; Cristian Balbontin, managing director, Highland Adventures; Damian Chan, international director, Singapore Economic Development Board. 8. Carolina Rendeiro, CEO, Right Space Management. 9. Christophe Maincourt, president, Cartier Latin America; Joseph G. Audi, chairman, Interaudi Bank.



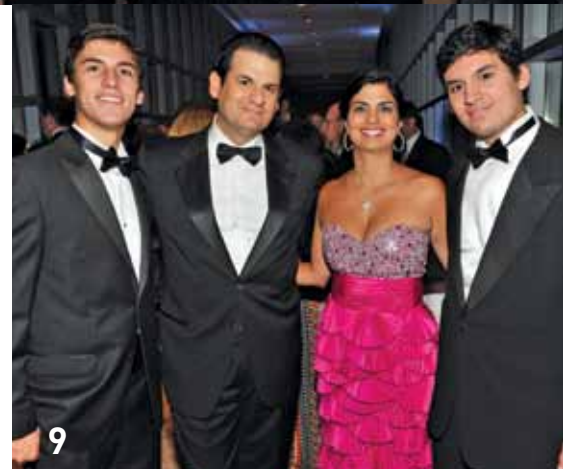
Latin Trade Symposium and BRAVO Business Awards

1. Regional Dynamics panelists: Ronald Denom, president, SNC-Lavalin International; Ricardo Marino, CEO, Latin America, Itaú-Unibanco; Federico Restrepo, CEO, Empresas Públicas de Medellín; Susan L. Segal, CEO, Americas Society/ Council of the Americas (moderator); José Antonio Ríos, chairman, Global Crossing Latin America; Alberto Alemán Zubieta, CEO, Panama Canal Authority. **2.** Energy and Infrastructure panelists: Germán Efromovich, chairman, Synergy Group; Marcelo Odebrecht, CEO, Odebrecht; Joachim Bamrud, executive editor, Latin Trade Group; Alberto Alemán Zubieta; Ronald Denom. **3.** Luncheon panelists: moderator David Rothkopf, CEO, Garten Rothkopf; Laurence Golborne, Minister of Public Works, Chile; Calixto Mateos, Director of Institutional Linkages, Banco de México; Gen. Douglas Fraser, Commander, U.S. Southern Command. **4.** Marta Clark, area vice president, Latin American sales, Adobe Systems; Joseph Leitao, president, LVD Consulting. **5.** Kevin Wolahan, Transition Manager Caribbean, Chevron. **6.** Eduardo Balarezo, CEO, Lonesome George & Co., at the panel on education and entrepreneurship. **7.** Andrés Otero, managing partner, Kroll. **8.** Bank of America Merrill Lynch executives Juan Pablo Cuevas, managing director, Latin American head; Blanca Gonzalez (right), manager, debt products; and Thomas Avazian, managing director, global business; with Mercedes Fernández, business development manager, Latin Trade Group. **9.** Ricardo Fragale, VP, regional director, Starcom Worldwide; Andrea Fragale; David Bishko, managing director, Latin America and Caribbean, Delta Air Lines. **10.** Michel Chancy, Haitian Secretary for Animal Production; Santiago Fittipaldi, director, Burson-Marsteller Miami.



BRAVO Business Awards Gala

1. President Leonel Fernández of the Dominican Republic accepts the 2011 BRAVO Lifetime Achievement Award. **2.** President Fernández congratulates BRAVO winner Martín Migoya, CEO, Globant, as fellow honoree Alberto Alemán Zubieta, CEO, Panama Canal Authority, looks on. **3.** Marcos Gastaldi, president, Lynx Bursátil; Alejandra Collarte, corporate affairs director, University of Miami; Marcela Tinayre de Gastaldi. **4.** Álvaro Guerrero, managing director, Alca Trading Group; Adriana Guerrero; Poul Hestbaek, senior vice president, Hamburg Süd; Tine Hestbaek. **5.** Teresa and Carlos Guimarães, president, Latin American Investment Group. **6.** Eduardo Carneiro, finance manager, Latin America and Caribbean, Burger King; Armando Jacomino, senior vice president, Latin America, Burger King; Marta Jacomino; Lisa Tomas; José Tomas, president, Latin America and Caribbean, Burger King. **7.** Fabio Valenzuela, business manager, Dufry Dominicana; Kirsys Fernández de Valenzuela. **8.** BRAVO winner Laurence Golborne, Chile's Minister of Public Works (second from right), with Copa Airlines executives Fernando Fondevila, regional manager North America; Patricia Roquebert, marketing manager; Pamela Cordova, Southeast U.S. sales manager. **9.** Luis Carlos Sarmiento Jr.; BRAVO winner Luis Carlos Sarmiento, CEO, Grupo Aval; Vivi Sarmiento; Tomás Sarmiento.





BRAVO Business Awards Gala

- 1.** Gerardo Mato, CEO, Global Banking for the Americas, HSBC; BRAVO winner Marcelo Odebrecht, CEO, Odebrecht.
- 2.** David Rothkopf, CEO, Garten Rothkopf; Adrean Rothkopf; Lord Mark Malloch-Brown, chairman, global affairs, FTI Consulting.
- 3.** Marcelo Macagno, owner, InterContinental Nordelta Buenos Aires; Julieta Macagno; María Dolores Rojo; Cristián Rojo, principal, Invest Developments, Buenos Aires.
- 4.** Bernardo Guillamon, manager, Office of Outreach and Partnerships, Inter-American Development Bank; Rosemary Winters, executive director, Latin Trade Group.
- 5.** Juan Miguel Gutiérrez Tinoco, Mexican Consul General; Grazyna Gutiérrez Tinoco; José Valdivia, partner, Hogan Lovells; Jenny Valdivia.
- 6.** Nabil Achkar, first senior vice president, Interaudi Bank; Yvonne Achkar; Jorge Salcedo, president, Salcedo & Associates; Beatriz Salcedo.
- 7.** Pam Steigerwald; Rob Steigerwald, COO, Americas Southern Region, Marriott International; Lilian Ferland; Mark Ferland, area vice president, Southeast U.S. and Caribbean Region, The Ritz-Carlton Hotel Company; Christina Contos; Steve Contos, area vice president, Americas Southern Region, Marriott International.
- 8.** Esteban Levin, head of Advisory, Mexico, HSBC Mexico.
- 9.** Juan Luis Nilo, Chilean Consul General.
- 10.** Juan Pablo del Valle, chairman, Mexichem; Barbara Fernández.
- 11.** Maria Victoria Bambach; Fernando Concha, CEO, Andean, Central America & Caribbean Region, Citigroup.



BRAVO Business Awards Gala

1. Ronald Denom, president, SNC-Lavalin International; Parveen Khan; Germán Efromovich, chairman, Synergy Group; Hilda Efromovich; Frank Holder, chairman, Latin American region, FTI Consulting; Susan Hahn.
2. Felipe Vergara, CEO, Lumni; Lorena García Durán, Miami hub director, Ashoka; Candido Viyella, executive director, Morgan Stanley.
3. Eduardo Eraña, president, Visa International; Rosario Eraña; Roberto Eraña; Ana Eraña.
4. Herman Bern, chairman, Empresas Bern; Alvaro Diago, COO, Latin America and the Caribbean, InterContinental Hotels Group.
5. G4S executives Eric Ospina, vice president, operations, South America East; Fiona Walters, chief communications officer; Helio Ferraz, country manager, Brazil.
6. Alfonso Fierro, head of global banking and markets, HSBC Mexico; BRAVO winner Luanne Zurlo, president, Worldfund; Jorge Rubio, director microfinance, Citi.
7. Manuel Almanzar, Dominican Consul General; Isabel Reynosa.
8. Luciano Garrido, VP sales, Bupa Latin America; Sandra Asin, customer service director, Bupa Latin America; Diego Dos Santos, president, Suprainvest; Beatriz Guerrero, head of communications, Bupa Latin America; Pedro Rojas, president, Consultores 3G; Ricardo González, senior vice president of planning, Bupa Latin America; Roberto Schaechter, director, United Financial Consultants
9. BRAVO winner Dominican President Leonel Fernández; Jorge Plasencia, CEO, República.